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# **EXPERIENCE**

## 2016 JACKSONVILLE UNIVERSITY JACKSONVILLE, FL **RESOURCE PROFESSOR OF FINANCE** Achieved runner-up in the 2018 CFA research challenge out of 1,100 universities around the globe.

## 2016-Present MARKETCIPHER PARTNERS LLC FOUNDER & CEO

### 2007-2015 **DEUTSCHE BANK SECURITIES**

## 2011-2015 **Director, Head of Florida Equities**

- Transferred to Florida office to build near-shore risk trading desk. Manage a team of traders including cash trading, ETF market making and swaps.
- Member of inventory management desk (formerly Index Arbitrage). Responsible of ETF tracking, ETF dividends and ETF rebalances.
- Spearheaded a strategic initiative to cover 400 middle market institutional clients
- Managed an off-shore team in Mumbai (15 members), responsible for analytics and trading content.

2008-2010 Vice President- Fundamental Long/Short Equity Proprietary Desk

- Identify investment opportunities using bottom-up fundamental analysis. Build and maintain financial models. Communicate with sell-side analysts to gauge expectations and sentiment.
- Evaluate macro-economic landscape and industry trends to drive top-down investment decisions
- Manage portfolio risk including delta, beta, sectors exposures, options greeks.
- Analyzed technical factors including short interest, options activity, insider activity and index rebalancing.
- Developed quantitative tools to streamline investment process including pair ideas and screens. Developed data mining analytical platform to evaluate Deutsche Bank's research analysts' short-term ideas.

### 2000-2005 GOREMOTE INTERNET COMMUNCIATIONS

## **Director Market Research and Strategic Planning** Developed both short-term and long-term strategic plans for internet mobility services company. Acted as public spokesperson, conducting media and analyst briefings, and representing company in industry conferences. Entrusted with full ownership of product pricing. Led effort that resulted in Gartner upgrading company rating from market follower to market leader in its popular magic quadrant.

### 1998 - 2000**SCHLUMBERGER**

## Sales Manager

Responsible for growing the company's IT business in Southern Europe through direct sales and reseller partnerships. Orchestrated multi-million dollar outsourcing deal with "Total", the leading .French oil company.

### **EDUCATION** HARVARD BUSINESS SCHOOL

- Master's in business administration degree, June 2007. Awarded top prize of the prestigious investment 2005-2007 competition "Dynamic Markets".
- 1995-1998 **TELECOM PARIS** 
  - Master of Science degree in Network Engineering. Awarded academic excellence scholarship. Captain of Varsity tennis team that won the inter-league championship in 1997. Mathematics Instructor at Leonard De Vinci University.
- PERSONAL Competed in the 1994 International Mathematical Olympiads in Hong Kong and received an honorable mention. Created two new methods to solve the third-degree polynomial equation. Led Deutsche Bank to win the 2009 summer corporate tennis league tournament. President of the Harvard Business School club of Jacksonville.

SILICON VALLEY, CA

## **BOSTON, MA**

PARIS. FRANCE

JACKSONVILLE, FL

PONTE VEDRA BEACH. FL

PARIS, FRANCE

**NEW YORK, NY**